

performance
starts here...





Techmarket is Nigeria's
foremost collaborative
and business
communication company

About Us



Trustworthy



Professional



Experienced



Vibrant

Since 2008, Techmarket Business Solutions Limited has succeeded in providing world class, value-added enterprise solutions to companies in Nigeria. We are a one-stop technology firm; we have a team of professionals with several years of experience in VoIP, unified communications deployment and Telepresence solutions.

We have established a reputation in the IT industry by designing and developing practical and time tested state-of-the-art solutions that are quick to implement, simple to learn and easy to use.

01

Enterprise Networks

Networking

Intelligent, high performance networking technology keeps your business moving.

02

Collaboration

Unified Communications

Techmarket has unmatched expertise in the design, implementation and support of unified communications solutions

03

Contact Centre

Contact Centre

Customer engagement that extends beyond the telephone to include email, chat, texting, mobile apps and social media.



Networking

Superior Routing and Switching Solutions

Intelligent, high performance networking technology keeps your business moving. Today's organizations rely upon their networks to deliver mission-critical applications. To this end, the network infrastructure must be 100% available, reliable, flexible and scalable of supporting ever-increasing user requirements.

Techmarket's certified and experienced network engineers are experts in the design, integration and deployment local- and wide-area network solutions that are proven to deliver key business benefits. We take the time to understand the complexities and uniqueness of your business requirements and how each element of the network will need to interoperate. We customize each network solution to optimize the performance and manageability of the network infrastructure and maximize the return on the IT investment.

Wireless

We implement enterprise wireless network infrastructure that enables both pervasive mobility and multisite connectivity while supporting ever-increasing user densities and providing the Quality of Service (QoS) for voice and video.

Techmarket engineers has the ability to design and implement secure wireless LAN solutions that meet your business requirements and provide enhanced communications, operational efficiency and maximum cost savings.

Our wireless solutions include:

- Wireless RF Prediction
- Guest wireless LAN
- Voice over wireless LAN
- Wireless LAN Site Survey
- Internal wireless LAN





Collaboration

Voice Communications

IP telephony solutions provide a scalable, flexible platform that gives employees access to voice, video, mobility, presence and conferencing abilities to unlock new levels of collaboration. The traditional PBX system denies organizations the opportunity to improve their communication capabilities while cutting their provisioning and maintenance costs.

Drive Improved Communications and Reduce cost with IP Telephony Solutions.



Unified Communications

Unified communications provides a single platform for voice, video, email, chat, social collaboration and other applications, all of which can be accessed and blended on demand. Techmarket has unmatched expertise in the design, implementation and support of unified communications solutions and can help customers eliminate communications issues that sap productivity.

Our engineers consult with you to determine your pain points and opportunities to improve communications, and architect a solution that maximizes both time-to-value and ROI.



Video / Telepresence

Considering the time and cost savings of videoconferencing, video-based training and more, it is obvious that Video is transforming the business environment. Video has the potential to streamline business processes by enabling highly effective communication and collaboration across distributed teams. And as video moves from the conference room to the desktop and mobile device, workers throughout the enterprise can have these tools at their fingertips.

We understand the latest video and telepresence technologies and can help organizations select and deploy the right platform to derive a wide range of benefits.





Contact Center

Customer engagement and interaction is the core component of today's business. That experience extends beyond the telephone to include email, chat, texting, mobile apps and social media. As a result, it is no longer sufficient to maintain a "call center" — organizations need multichannel contact centers that enable agents to move seamlessly across these lines of communication.

Techmarket has designed, configured and implemented contact center solutions for organizations of all sizes and in a wide range of industries. We start by defining the ideal customer experience and how the contact center will enable that experience. We then help you choose the right contact center solution to meet those requirements.





Our partners

AVAYA

D-Link
Building Networks for People

plantronics.

 **Microsoft**


CISCO

CITRIX

DELL

 **GRANDSTREAM**
CONNECTING THE WORLD

 **McAfee**
An Intel Company

 **Polycom**

solarwinds 

 **Symantec**

TP-LINK
The Reliable Choice

Yealink
EASY VOIP

veeam

 **Yeastar**

PROJECT INFO

The United Cement Company of Nigeria Ltd (UniCem) now LafargeHolcim; one of Nigeria's largest cement manufacturers and suppliers of high quality cement, is a subsidiary of Lafarge Africa Plc. It is located in Cross River State, Nigeria with core markets in the South-South and South-East regions of the country.

CLIENTS

United Cement Company of Nigeria

INDUSTRY

Cement Production

CHALLENGE

UniCem existing voice system requires upgrade to accommodate more extensions and integrate collaboration suites like messaging, mobility, video and contact centre. UniCem decided to look for a communications solution that would help increase operational efficiency and also provide exceptional client service. The goal was to simplify IT infrastructure and management, the company wanted a centralized communications and collaboration solution that would serve all locations and users.

CASE STUDY

SOLUTION

Techmarket helped UniCem achieved its goals by implementing Cisco Unified Communications Manager and Cisco collaboration applications on Cisco Business Edition 6000. Collaboration solutions deployed by Techmarket include Cisco TelePresence, Cisco Jabber, Cisco Enterprise Mobility solutions, Cisco Unified Communications Manager IM & Presence and Cisco Unified Contact Center Enterprise.



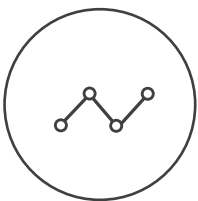


Our Services



System Integration Services

Techmarket Systems integration experts use the latest network tools combined with sound project management knowledge to help organizations realize their network aspirations. Our track record of managing project resources in a collaborative way with customers, partners and our experts, our integration teams are also known to provide a fast time-to-market enablement.



Support/Maintenance Contract

IT systems are critical to ensuring that businesses functions correctly and efficiently and it's crucial that you select a high-quality partner to provide your Maintenance Contract. This enables companies to focus on their strengths & core business activities, whilst leaving all or part of the IT function with your trusted partner - Techmarket. We offer an effective flexible support and breakdown solution to respond to customer requests as and when required on a pay as you go basis.

Our maintenance and support contract provides:

- ✓ Easily contactable helpdesk
- ✓ Helpdesk staff who are easy to communicate with and helpful
- ✓ Highly skilled 1st line support staff
- ✓ Easy to use Remote Control software
- ✓ A reliable issue escalation process
- ✓ Fast guaranteed response time
- ✓ A team of 'on-the-road' engineers who can visit your site
- ✓ An IT Support company who are responsive & willing to help

Our Customers

 **PAYONE**

 **MOBAX**
NIGERIA

 **Stanbic IBTC**
Pension Managers

 **CHRIST EMBASSY**

 **ONEFINANCE**
The future of lending

 **eStream**
networks

 **citi**

 **CONTINENTAL**
REINSURANCE

 **DealDey**
Life is better online

 **ikeja**
ELECTRIC

 **GLOBALPLUS**
PUBLISHING

 **IFC**
Markets

 **INTERMOOR**


 **LAGOS**
BUSINESS
SCHOOL
PAN-ATLANTIC UNIVERSITY

 **PREMIER**
LOTTO

 **ConSol**
Let's Mind Your Business

 **LEADWAY**
pensure pfa

 **mds**
MDS LOGISTICS

 **MERISTEM**

 **nahco**
aviance

 **SLOT**
...all about image

 **SWIFT NETWORKS**

 **tour2india**
4health
Medi-Tour and Health Tourism Service
Tour2IndiaHealth Consultants
Bhopal - India (091) 2626262626

 **TrustBond**
Mortgage Bank Plc.

 **UNICEM**

 **CleanAce**
Cyclaners

 **VOITH**
Engineered Reliability

 **ZEROCK**

 **FRIGOGLASS**

 **OLX**

 **LUMOS**
FOR A BRIGHTER FUTURE

 **COURE**
Software and Systems Ltd.

 **Rufus Alexander**
CONSULTING LIMITED



8+ years
business operation

15+
Our partners
around the world

50+
clients

125+
Successfully
Completed Projects

Helping Businesses
Perform Better
For The Last 8 Years

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*Our business is
taking care of your
business*



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